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May 2, 1980

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ARGENTINE ISSUES

- <u>Grain</u>. Can we induce Argentina to meet our demands in a meaningful way for curtailment of grain to the USSR? If so, how?
 - -- Through inducements? What kind?
 - -- Through threats or pressure?
 - -- Through compensatory economic measures?

Soviet Relations

- -- What is the reason for Argentine rapprochement with the Soviets?

 Does it have natural limits? How does it affect political and strategic US interests?
- -- Should we take measures to reverse this trend? What kind -- diplomatic persuasion, inducements, threats (e.g. support for Chile; further ostracism)?
- Subsidiary Issues. (In the sense that these can be manipulated to support our concerns in the first two issues.)

a. Human Rights

- -- What is the current status of the human rights situation in Argentina? What are areas needing improvement? What issues should we focus on?
- -- What role does human rights play in the US-Argentine relationship? Where are the pressure points in each direction?
- -- Should we adjust our human rights policy in return for specific Argentine concessions on other issues? If so, how: By wiping the past record clean? By shifting our attitude in international organizations? Other?
- -- What impact would a shift in our human rights policy have in the US and third countries?

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b. Political Symbolism

- -- How important is this to the Argentinians? What do they particularly value?
- -- What pay-off have we gotten for our recent policy shift?
- -- What should we do in the future? (E.g. military contacts?)
- -- What should we demand in return?

c. Nuclear Issues

- -- Should we alter our pressures on the full-scope safeguard issue?
- -- Are there bilateral steps that we should take?

c. Other Issues

- -- Commercial
- -- Regional stability/hemispheric/strategic

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4. Summary/General

What is our best approach to Argentina -- further concessions on outstanding policy issues (which ones?) or a hard line of pressure? Or some mixture of the two (spell out)?

How much influence do we really have on Argentina? On which issues is it greatest? Which issues are most important to us?

-- Do we want to attempt a major step forward in our relations with Argentina by significant policy changes? How much of our motivation is based on the grain issue?

5. Tactics

- a. How should we approach Argentina, on the grain issue, given that our final position is still not determined? (I.e. should we simply sound them out or should we produce our incentives?)
- b. Is it possible to construct a package of measures, stretching across all subject areas, that we could negotiate with Argentina?
- c. Is it possible to construct several levels of packages that would be suitable for varying levels of demands on Argentina? (S)

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